

Let's Make a Deal: Bob and Nikki 11 - Your Guide to Negotiating Like a Pro



Let's Make a Deal (Bob and Nikki Book 11) by Jerry Boyd

★★★★☆ 4.7 out of 5

Language	: English
File size	: 807 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
X-Ray	: Enabled
Word Wise	: Enabled
Print length	: 411 pages
Lending	: Enabled



In Let's Make a Deal: Bob and Nikki 11, Bob Burg and Nikki Ruhland share their proven negotiation strategies and techniques to help you get the best possible outcomes in any negotiation. This book is packed with real-world examples, practical advice, and actionable tips that you can use to improve your negotiation skills immediately.

What You'll Learn in Let's Make a Deal: Bob and Nikki 11

- The seven essential elements of a successful negotiation
- How to prepare for a negotiation
- How to build rapport with the other party
- How to identify your BATNA (best alternative to a negotiated agreement)

- How to make concessions without giving up too much
- How to close a deal

Who Should Read Let's Make a Deal: Bob and Nikki 11

This book is essential reading for anyone who wants to improve their negotiation skills. Whether you're a business professional, a salesperson, or a homeowner, you'll learn valuable tips and techniques that you can use to get the best possible outcomes in any negotiation.

About the Authors

Bob Burg is a world-renowned speaker, author, and consultant on sales and marketing. He is the author of several best-selling books, including *The Go-Giver* and *Endless Referrals*. Nikki Ruhland is a negotiation expert and the founder of the Negotiation Academy. She has helped thousands of people improve their negotiation skills.

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Don't miss out on this opportunity to learn from two of the world's leading negotiation experts. Free Download your copy of *Let's Make a Deal: Bob and Nikki 11* today.

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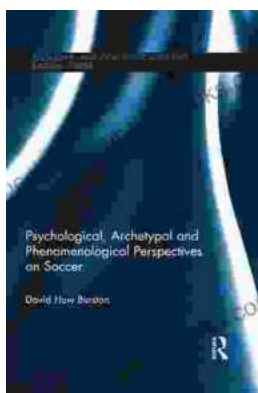


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